

Regional Sales Manager – (Agri Input)- Saurashtra & Kutch

Description

We are hiring for our client, a known company in fertilizers
4 to 12 years of experience in the Saurashtra & Kutch

Responsibilities

- Creating business strategies to meet the revenue numbers, attract new customers, and enhance profitability.
- Must have complete knowledge of the local areas of the District
- Must be a hustler and a smart communicator
- Needs to keep a check on the sales numbers and improvise accordingly
- Develop and arrange promotional material and in-store displays.
- Conducting market research and customer surveys to assess demand, brand positioning and awareness

Qualifications

- 8-12 years of relevant channel sales and expansion experience
- Should have the exposure for Saurashtra and Kutch region
- Preferred graduate or masters degree in Agriculture
- Prior experience of managing a team of sales professionals
- Passionate about sales and driving revenue
- Excellent communication skills

Hiring organization

AgriHRO

Employment Type

Full-time

Duration of employment

Permanent

Industry

Agriculture

Job Location

Rajkot, India

Working Hours

full time

Date posted

June 13, 2022

Valid through

30.06.2022